

### The Bitburger Brewery

In 1817, Johann Peter Wallenborn laid the foundation for one of Germany's largest private breweries with his home brewery in the city of Bitburg in the Eifel mountains.













1900







1883

The Bitburger brewery brews its first pilsner-style beer.

1913

The German supreme court in Leipzig rules that the Bitburger brewery may continue to call its beer "Sim onbräu-Deutsch-

Pilsener," making the "Pils" designation a stylebased one rather than an origin-based one.

1929

The Bitburger Connoisseur appears as an advertising mascot for the first time and still stands for the utmost brewing quality to

this day.

1951

Bitburger debuts its new slogan based on the handwriting of Dr. Theobald Simon: "Bitteein Bit."

1950

1964 The brewing industry's

first special glass is created in the form of the Bitburger Goblet, reflecting the unique, slightly bitter flavor of Bitburger Pils.

2013

Bitburger develops 0.0%, the first beer range in Germany that is isotonic, rich in vitamins, and fully alcohol-free.

2021/22

The Bitburger brewery launches a new subbrand called Eifelbräu Landbier.

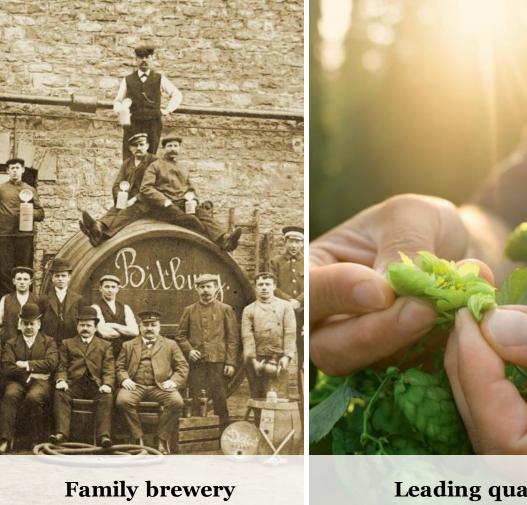
2000



### More than 200 Years of Brewing Heritage

Today, the Bitburger brewery is in its seventh generation of family ownership and has grown into the most popular German draft-beer brand thanks to its pilsner beer.









Forward-looking



**Expansion of emotional brand** and product experiences in southwest Germany





Soccer



Motor racing tracks and all-purpose arenas





























### **Bitburger International:**

Our beers have been marketed internationally for many decades and are now poured in more than 70 countries

\*Exports to Russia canceled in 2022, country removed from statistics, source: SAP-BW Bitburger Braugruppe, Actual 2021/Target 2022, Top 10 Countries Sorted by Sales Relevance Actual 2021



# Our Selection for the Best Bitburger Flavor





### Unique Barrel-Fresh Taste in the Bitburger Goblet

The exclusive Bitburger Goblet guarantees:

- ✓ Longer-lasting freshness
- ✓ Optimal foam formation and stability
- ✓ High recognition among your guests
- ✓ Poured slowly into the glass to optimize perception of the subtle hop aromas through the mouth and nose
- ✓ Optimal drinking temperature: 5.8°C

**Perfect tapping results** in just three minutes:

www.bitburger-international.com/en/correct-pouring



# **Availability of Product Tasting Videos**





### Digital tasting videos

Our brewmaster, the Bitburger Siegelhopfen hops farmer, and one of our beer sommeliers present our core range.

Each video lasts 3–8 minutes, for use in e-commerce, at events, or in customer meetings.















# Bitburger Campaign Images: Snapshots of On-Premises Enjoyment







# Expansion of campaign images

Expansion of current campaign, adding scenes of drinking and enjoyment on-premises at a pub for appealing to **new users and competitors' users** specifically.

Development of new advertising materials for ATL and BTL initiatives (image posters, social media, etc.) with a focus on more **community** and **emotionality**.



# Bitburger Siegelhopfen Informational Advertisement



Do you know the secret of Bitburger's signature hops? Locally grown hops from Holsthum, near Bitburg!

histor quite models be our 30 ears. In seminabels and susper in term. This is adv we had our from exclusively from Halberga to Savatu, which is see of the larges position

and four box. for our fighterer box blood We are expectedly record of the Sollinson ognature lope, which are dilayerly priest to the hop-feeding Family Dick per a live Education per

Sitburger's signature hops? Locally grown hops from Holsthum, near Bitburg!

array in the world, and from Holadhum, which is year Richors in the

hop blend. We are expectable proud of the Dithurper signature hope which are diligenth grown by the hop-farming Family Dick just a few kilometers away from the herwery and exchanges used by us for our been. This special Newd of signature bons from both Halfertan and or and its unique taste. And, for that reason we say, fitter on fit

e made our beer unni-

### Useful information about Bitburger Siegelhopfen

Informational campaign with a key visual featuring all key facts about Bitburger Siegelhopfen

#### Possible usage:

- Advertisements
- On-trade posters
- Emphasizing USP in sales pitches



### Our website ...



#### demonstrates what sets us apart:

- The selection and exquisite beer quality, including Bit finder
- The connection to the region as a family brewery
- Tradition and brewing friendships
- The extraordinary flavor and perfect food pairing, including delicious recipes
- Infotainment
- <u>www.bitburger.de</u> now also in English <u>www.bitburger.com</u> and Italian <u>www.bitburger-birra.it</u>



### We Support You!



# Local Bitburger social media presence for our partners

Social media is a fantastic and important advertising instrument in today's times

- ✓ Reach online users to raise your brand's awareness
- ✓ Establish loyalty between Bitburger and its fans/followers
- ✓ Add value for the community
- ✓ Increase appeal and contemporary relevance for the product and brand
- ✓ Promote new products
- ✓ Gain new customers

Get our communication campaigns (US) ahead of time & post the content just in time on your Bitburger profiles